



## Fact Sheet

Founded in 1866, Norway Savings Bank is a leading mutual banking and financial services company headquartered in Norway, Maine. Norway Savings Bank is committed to delivering the best banking experience in Maine by creating opportunities and building relationships with its customers, employees and communities.

As of October 31, 2009, Norway Savings Bank had \$928 million in total assets. Norway Savings Bank provides financial services to over 36,000 households in western and southern Maine through 20 branches and over 200 ATM locations with Maine Cash Access. Norway Savings Bank has 257 employees and operates divisions in asset management, business banking and personal banking.

Norway Savings Bank has earned Bauer Financial, Inc.'s 5-Star Superior rating for the last 77 consecutive quarters for financial strength and stability. Also, in 2007 and 2008, Norway Savings Bank was recognized as one of the Best Places to Work in Maine by the Society for Human Resource Management's Maine State Council. For more information, visit <http://www.norwaysavingsbank.com>.

### **Norway Savings Asset Management Group**

Established in 2004, the Norway Savings Bank Asset Management Group offers local, experienced investment management, estate planning and trust services that are customized to the needs and values of their clients. The group is lead by Senior Vice President Lisa Rideout. For more information, visit <http://www.norwaysavingsbank.com/amg.html>.

### **Business Banking**

Norway Savings Bank offers a full spectrum of business banking services including checking, savings, loans, lines of credit, cash management, online banking services and remote deposit capture services with *inBusiness* Deposit. The team of 13 commercial lenders is headed by Executive Vice President Patricia Weigel. For more information, visit <http://www.norwaysavingsbank.com/businessbanking.html>.

### **Personal Banking**

Norway Savings Bank provides a complete range of personal banking services including checking, savings, CDs, Internet Banking and a broad selection of personal loans, including auto, construction, home mortgages, home equity lines and loans. Mortgage applications are accepted on our website through our Online Mortgage Center. This division of Norway Savings Bank is lead by Senior Vice President Darci Hamm. For more information, visit <http://www.norwaysavingsbank.com/personalbanking.html>.



## Milestones

- 1866** – Norway Savings Bank founded and main branch office opens on Main Street in Norway
- 1969** – Bridgton branch opens
- 1975** – Fryeburg branch opens
- 1981** – Naples branch opens
- 1984** – South Paris branch opens
- 1988** – Windham branch opens
- 1995** – Money Magazine names Norway Savings Bank as best Maine Bank
- 1996** – Bethel branch opens
- 1999** – Formed Maine Cash Access with Coastal Bank
- 2000** – Southern Maine Economic Development honors Norway Savings for outstanding contribution to economic development in Southern Maine
- 2001** – Bob Harmon named President & CEO
- 2001** – Norway Merged with Coastal Bank adding branches in Brunswick, Freeport, Falmouth, Portland & Saco
- 2002** – South Portland branch opens
- 2003** – Scarborough branch opens
- 2005** – Gorham branch opens
- 2007** – Standish branch opens
- 2007** – NSB is recognized as one of 2007's Best Places to Work in Maine by the Society for Human Resource Management's Maine's State Council
- 2008** – NSB opens its Operations Center on Main Street in Norway
- 2008** – NSB selected as the #1 large company to work for at the 2008 Best Places to Work in Maine awards ceremony
- 2008** – Bank receives Maine Investor Award from the Maine State Chamber of Commerce
- 2009** – Yarmouth branch opens
- 2009** – NSB earns 5-star rating by Bauer Financial for 77<sup>th</sup> consecutive quarter
- 2009** – Bank awarded 1<sup>st</sup> Place Brand Campaign (\$500m - \$1B assets) and Financial Marketing Excellence Award at ABA Financial Marketing Awards Ceremony
- 2010** – New Saco location slated to open in the spring. The new branch will be NSB's first LEED certified building.